July 31, 2018
FOR IMMEDIATE RELEASE


1st Capital Bank Announces Second Quarter 2018 Financial Results; Record Quarterly Pre-Tax Earnings

Salinas, California - July 31, 2018. 1st Capital Bank (OTC Pink: FISB) reported unaudited net income of $\$ 1.51$ million for the three months ended June 30, 2018, compared to net income of \$855 thousand for the three months ended June 30, 2017 and net income of \$1.24 million for the three months ended March 31, 2018, the immediately preceding quarter. Earnings per share were $\$ 0.31$ (diluted), compared to $\$ 0.26$ (diluted) for the prior quarter.
"We are pleased with our continued earnings momentum and are happy to report that we achieved a couple of important milestones in our brief history this past quarter, achieving an $11 \%$ after-tax return on equity and, secondly, growing past $\$ 600$ million in total assets," said Thomas E. Meyer, President and Chief Executive Officer.

Unaudited net income for the six-month period ended June 30, 2018 increased 67.4\% to $\$ 2.75$ million, compared to $\$ 1.64$ million for the six-month period ended June 30, 2017. Pre-tax income increased $42.2 \%$, to $\$ 3.78$ million for the six-month period ended June 30, 2018 from $\$ 2.66$ million for the six-month period ended June 30, 2017. Quarterly net income increased $\$ 655$ thousand, or $76.6 \%$, year-over-year, compared to net income of $\$ 855$ thousand recognized in the second quarter of 2017, and increased $\$ 272$ thousand, or $21.9 \%$, sequentially, compared to net income of $\$ 1.24$ million recognized for the first quarter of 2018.

Net interest margin increased from $3.42 \%$ in the second quarter of 2017 and $3.70 \%$ in the first quarter of 2018 to $3.84 \%$ in the second quarter of 2018, as the Bank's average net loans-todeposits ratio increased from $81.1 \%$ in the second quarter of 2017 and $83.4 \%$ in the first quarter of 2018 to $86.2 \%$ in the second quarter of 2018 and average gross loans outstanding increased $\$ 48$ million, or $11.7 \%$, year-over-year, from $\$ 412$ million to $\$ 460$ million, and $\$ 19$ million, or $4.3 \%$, sequentially. Net interest income before provision for loan losses for the three-month period ended June 30, 2018 was $\$ 5.50$ million, a sequential increase of $\$ 293$ thousand, or $5.6 \%$, compared to $\$ 5.21$ million recognized in the three-month period ended March 31, 2018. The Bank's cost of funds increased slightly, to $0.13 \%$ for the second quarter of 2018, compared to $0.13 \%$ for the second quarter of 2017 and $0.12 \%$ for the first quarter of 2018. On a year-overyear basis, quarterly net interest income before provision for loan losses increased \$842 thousand, or $18.1 \%$, from $\$ 4.66$ million recognized in the second quarter of 2017.
"We are pleased to see the efforts of our team of outstanding bankers produce the strong results we are able to report today," said Thomas E. Meyer, President and Chief Executive Officer. "We remain committed to growing the core franchise of the Bank, that is, our
expanding high quality core loan portfolio and our low-cost core deposits portfolio. In the second quarter, more than 44 percent of our average deposits were demand deposits, and they will continue to create value as we experience higher interest rates than in the past."

In the second quarter of 2018, loan growth was concentrated in the core portfolio, including commercial real estate loans, which organically grew $\$ 12$ million, or $5.3 \%$, from $\$ 236$ million as of March 31, 2018 to $\$ 248$ million as of June 30, 2018 and yielded $4.63 \%$, 4.77\%, and $4.82 \%$ in the second quarter of 2017 and the first and second quarters of 2018, respectively. Commercial and industrial loans grew $\$ 5$ million, or $11.7 \%$, from $\$ 40$ million as of March 31, 2018 to $\$ 45$ million as of June 30, 2018, and yielded $4.55 \%, 5.39 \%$ and $5.33 \%$ in the second quarter of 2017 and the first and second quarters of 2018, respectively. The single-family residential portfolio, which consists primarily of purchased loans, remained unchanged at \$140 million as of March 31, 2018 and June 30, 2018. Loan purchases of $\$ 14$ million in the second quarter of 2018 offset a similar amount of loan prepayments and principal amortization. The Bank's single-family residential loan portfolio yielded $3.19 \%, 3.37 \%$, and $3.33 \%$ in the second quarter of 2017 and the first and second quarters of 2018, respectively, as higher yielding loans originated in-house declined $\$ 7$ million in the second quarter of 2018, offsetting the higher yields obtained on recently purchased loans in comparison to prior purchases. Overall, the loan portfolio increased \$22 million, or $4.8 \%$, sequentially from March 31, 2018 to June 30, 2018 and $\$ 55$ million, or $13.2 \%$, year over year, from $\$ 419$ million as of June 30, 2017 to $\$ 474$ million as of June 30, 2018. The yield on the loan portfolio increased from $4.25 \%$ in the second quarter of 2017 to $4.38 \%$ in the first quarter of 2018 and $4.44 \%$ in the second quarter of 2018.
"Our second quarter operating results make it clear that the Bank has benefitted from the current rising interest rate environment. At the same time, management has taken steps to place the Bank on a more neutral footing with respect to possible future interest rate fluctuations," said Michael J. Winiarski, Chief Financial Officer. "We have been successful in controlling the cost of interest-bearing liabilities, but we are seeing increasing signs that the market is demanding higher interest rates on deposits, as well as becoming increasingly receptive to time deposits."

Non-interest income for the six-month period ended June 30, 2018 increased $95.9 \%$ to \$978 thousand, compared to \$499 thousand for the six-month period ended June 30, 2017. Quarterly non-interest income increased $\$ 355$ thousand, or $146.0 \%$, year-over-year to $\$ 597$ thousand, compared to non-interest income of $\$ 243$ thousand recognized in the second quarter of 2017, and increased $\$ 217$ thousand, or $56.9 \%$, sequentially, compared to non-interest income of $\$ 381$ thousand recognized for the first quarter of 2018.

Non-interest expenses for the six-month period ended June 30, 2018 increased $13.9 \%$ to $\$ 7.89$ million, compared to $\$ 6.93$ million for the six-month period ended June 30, 2017. Quarterly non-interest expenses increased $\$ 488$ thousand, or $13.9 \%$, year-over-year to $\$ 4.01$ million, compared to non-interest expenses of $\$ 3.52$ million recognized in the second quarter of 2017 , and increased $\$ 126$ thousand, or $3.3 \%$, sequentially, compared to non-interest expenses of $\$ 3.88$ million recognized for the first quarter of 2018.

## NET INTEREST INCOME BEFORE PROVISION FOR CREDIT LOSSES

Net interest income before provision for credit losses was $\$ 5.50$ million in the second quarter of 2018 , an increase of $\$ 842$ thousand, or $18.1 \%$, compared to $\$ 4.66$ million in the second quarter of 2017 and an increase of $\$ 293$ thousand, or $5.6 \%$, compared to $\$ 5.21$ million in the first quarter of 2018.

Average earning assets were $\$ 575$ million during the second quarter of 2018, an increase of $0.7 \%$ compared to $\$ 571$ million in the first quarter of 2018 and an increase of $5.2 \%$ compared to $\$ 547$ million in the second quarter of 2017. The yield on earning assets was $3.96 \%$ in the second quarter of 2018 , compared to $3.54 \%$ in the second quarter of 2017 and $3.81 \%$ in the first quarter of 2018, primarily due to an increase in the average balance of gross loans outstanding from $\$ 412$ million in the second quarter of 2017 and $\$ 441$ million in the first quarter of 2018 to $\$ 460$ million in the second quarter of 2018 and, secondly, to an increase in the yield on average loans outstanding, which was $4.25 \%, 4.38 \%$ and $4.44 \%$, in the second quarter of 2017 , the first quarter of 2018, and the second quarter of 2018, respectively. The average balance of the investment portfolio decreased from $\$ 74$ million in both the second quarter of 2017 and the first quarter of 2018 to $\$ 70$ million in the second quarter of 2018 , as contemplated by the Bank's business plan and reflecting normal amortization and prepayments on the Bank's investments in mortgage-backed securities and collateralized mortgage obligations, offset by $\$ 4$ million in investment purchases in the second quarter 2018. The yield on the investment portfolio increased from $1.45 \%$ in the second quarter of 2017 to $2.01 \%$ in the first quarter of 2018 and $2.18 \%$ in the second quarter of 2018. The average balances of other interest-earnings assets (exclusive of Federal Home Loan Bank stock) declined from $\$ 58$ million in the second quarter of 2017 to $\$ 53$ million in the first quarter of 2018 and $\$ 41$ million in the second quarter of 2018, while their yield was $0.95 \%, 1.34 \%$, and $1.38 \%$ for the respective quarters.

The cost of interest-bearing liabilities increased from $0.23 \%$ in each of the second quarter of 2017 and the first quarter of 2018 to $0.24 \%$ in the second quarter of 2018, while the average balance of interest-bearing liabilities decreased from $\$ 288$ million in the second quarter of 2017 to $\$ 284$ million in the first quarter of 2018 and increased to $\$ 293$ million in the second quarter of 2018. During the past twelve months, the Bank managed its leverage ratio, primarily with Promontory Interfinancial Network's Insured Cash Sweep ("ICS") program, which had offbalance sheet quarter-end balances of $\$ 48$ million, $\$ 120$ million, and $\$ 98$ million as of June 30, 2017, March 31, 2018, and June 30, 2018. The balances reflect a significant liquidity event experienced by a Bank depositor in February 2018, as well as continued interest on the part of large depositors in the program. These funds may be moved back into the Bank's deposit portfolio at the Bank's discretion, and reciprocal deposits on the Bank's balance sheet as of June 30, 2018 totaled $\$ 32$ million. There were no reciprocal deposits on the Bank's balance sheet as of June 30, 2017 or March 31, 2018. The average balance of noninterest-bearing demand deposit accounts ("DDAs") increased from $\$ 220$ million, or $43.3 \%$ of total deposits, in the second quarter of 2017 to $\$ 245$ million, or $46.3 \%$ of total deposits, in the first quarter of 2018 , and decreased to $\$ 242$ million, or $45.3 \%$ of total deposits, in the second quarter of 2018, consistent with the normal seasonal pattern of the Bank's deposits. The Bank's overall cost of funds decreased from $0.13 \%$ in the second quarter of 2018 to $0.12 \%$ in the first quarter of 2018 and increased to $0.13 \%$ in the second quarter of 2018.

## PROVISION FOR CREDIT LOSSES

The provision for credit losses is a charge against current earnings in an amount determined by management to be necessary to maintain the allowance for loan losses at a level sufficient to absorb management's estimate of probable incurred credit losses inherent in the loan portfolio as of the balance sheet date in light of losses historically incurred by the Bank and adjusted for qualitative factors associated with the loan portfolio.

For the six-month period ended June 30, 2018, the Bank recorded a provision for loan losses of $\$ 20$ thousand, compared to a provision of $\$ 25$ thousand in the six-month period ended June 30, 2017. The Bank recorded provisions for loan losses of $\$ 25$ thousand in the second quarter of 2017, $\$ 20$ thousand in the first quarter of 2018 , and no provision in the second quarter of 2018 .

The changes in the provision reflect declines in the levels of problem assets, offset by the growth of the portfolio, changes in the mix of loan types within the portfolio and their respective loss histories, as well as management's assessment of the amounts expected to be realized from certain loans identified as impaired. Impaired loans totaled $\$ 3.8$ million as of June 30, 2018, compared to $\$ 5.4$ million as of June 30, 2017, and $\$ 3.9$ million as of March 31, 2018.

As of June 30, 2018, non-performing loans were $0.04 \%$ of the total loan portfolio, compared to $0.07 \%$ at June 30, 2017 and $0.06 \%$ at March 31, 2018. As of June 30, 2018, the allowance for loan losses was $1.35 \%$ of outstanding loans, compared to $1.49 \%$ as of June 30, 2017 and $1.42 \%$ at March 31, 2018, respectively. The Bank recorded net recoveries of \$13 thousand in the second quarter of 2018, compared to net recoveries of \$8 thousand and \$12 thousand in the second quarter of 2017 and the first quarter of 2018, respectively.

## NON-INTEREST INCOME

Year-to-date non-interest income increased $\$ 479$ thousand, or $95.9 \%$, from $\$ 499$ thousand in the six-month period ended June 30,2017 to $\$ 978$ thousand in the six-month period ended June 30, 2018. Non-interest income recognized in the second quarter of 2018 was $\$ 597$ thousand, including $\$ 65$ thousand in gain on sale of Small Business Administration ("SBA") guaranteed loans, compared to $\$ 243$ thousand in the second quarter of 2017, which included $\$ 14$ thousand in gain on sale of loans, and $\$ 381$ thousand in the first quarter of 2018, which included gain on sale of loans of $\$ 70$ thousand. This represents increases of $\$ 354$ thousand, or $145.9 \%$, compared to the second quarter of 2017 , and an increase of $\$ 217$ thousand, or $56.9 \%$, compared to the first quarter of 2018.

Management has been actively seeking to increase non-interest income across a range of sources, including account analysis fees, lockbox service fees, and mortgage brokerage fees. On a year-to-date basis, the increase in non-interest income included a $30.0 \%$ increase in service charges on deposits, including lockbox and analysis fees, from \$110 thousand to \$143 thousand; a $57.1 \%$ increase in gain on sale of loans, from $\$ 86$ thousand to $\$ 135$ thousand; and a $207.4 \%$ increase in other income, from $\$ 193$ thousand to $\$ 595$ thousand, primarily attributable to greater mortgage brokerage activity and increased participation in the ICS program, for the six-month periods ended June 30, 2017 and 2018, respectively.

## NON-INTEREST EXPENSES

Non-interest expenses increased $\$ 126$ thousand, or $3.3 \%$, to $\$ 4.01$ million in the second quarter of 2018 , compared to $\$ 3.88$ million for the first quarter of 2018, and increased $\$ 488$ thousand, or $13.9 \%$, compared to $\$ 3.52$ million recognized in the second quarter of 2017.

Salaries and benefits increased $\$ 382$ thousand, or $17.3 \%$, to $\$ 2.58$ million for the second quarter of 2018 , compared to $\$ 2.20$ million for the second quarter of 2017, and increased $\$ 103$ thousand, or $4.1 \%$, compared to $\$ 2.48$ million recognized in the first quarter of 2018. The increase reflects an $8 \%$ increase in headcount from 79 employees as of June 30, 2017 to 85 employees as of June 30, 2018, primarily for loan production, loan underwriting, and regulatory compliance personnel. The increase in headcount, together with annual salary increases effective April 1, 2018, drove a $\$ 242$ thousand, or $14.9 \%$, increase in base salaries from $\$ 1.63$ million in the second quarter of 2017 to $\$ 1.87$ million in the second quarter of 2018. Sequentially, base salaries increased $\$ 127$ thousand, or $7.3 \%$, from $\$ 1.74$ million in the first quarter of 2018 to $\$ 1.87$ million in the second quarter. Accruals for stock-based and cash incentive compensation for employees totaled $\$ 382$ thousand in the second quarter of 2018, an increase of $\$ 158$ thousand, or $69.9 \%$, compared to $\$ 219$ thousand in the second quarter of 2017 and an increase of $\$ 29$ thousand, or $8.3 \%$, compared to $\$ 353$ thousand in the first quarter of 2018, reflecting the improving performance of the Bank.

The efficiency ratio (non-interest expenses divided by the sum of net interest income before provision for loan losses and non-interest income) was $65.7 \%$ for the second quarter of 2018, compared to $71.8 \%$ for the second quarter of 2017 and $69.4 \%$ for the first quarter of 2018. Annualized non-interest expenses as a percent of average total assets were $2.52 \%, 2.69 \%$, and $2.72 \%$ for the second quarter of 2017, the first quarter of 2018, and the second quarter of 2018, respectively.

## PROVISION FOR INCOME TAXES

The Bank's effective book tax rate was $27.8 \%$ in the second quarter of 2018, compared to $37.0 \%$ for the second quarter of 2017 and $26.6 \%$ for the first quarter of 2018. The lower effective rates in the first two quarters of 2018 reflect the Tax Cuts and Jobs Act of 2017's reduction in the Federal corporate income tax rate from $34 \%$ to $21 \%$.

## About 1st Capital Bank

The Bank's primary target markets are commercial enterprises, professionals, real estate investors, family business entities, and residents along the Central Coast Region of California. The Bank provides a wide range of credit products, including loans under various government programs such as those provided through the U.S. Small Business Administration ("SBA") and the U.S. Department of Agriculture ("USDA"). A full suite of deposit accounts is also furnished, complemented by robust cash management services. The Bank operates full service branch offices in Monterey, Salinas, King City, and San Luis Obispo. The Bank's corporate offices are located at 150 Main Street, Suite 150, Salinas, California 93901. The Bank's website is www.1stCapital.bank. The main telephone number is 831.264 .4000 . The primary facsimile number is 831.264 .4001 .

## Member FDIC / Equal Opportunity Lender / SBA Preferred Lender

## Forward-Looking Statements

Certain of the statements contained herein that are not historical facts are "forwardlooking statements" within the meaning of and subject to the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements may contain words or phrases including, but not limited, to: "believe," "expect," "anticipate,"" "intend," "estimate," "target," "plans," "may increase," "may fluctuate," "may result in," "are projected," and variations of those words and similar expressions. All such forward-looking statements are subject to risks and uncertainties that could cause actual results to differ materially from those projected. Factors that might cause such a difference include, among other matters, changes in interest rates; economic conditions including inflation and real estate values in California and the Bank's market areas; governmental regulation and legislation; credit quality; competition affecting the Bank's businesses generally; the risk of natural disasters and future catastrophic events including terrorist related incidents and other factors beyond the Bank's control; and other factors. The Bank does not undertake, and specifically disclaims any obligation, to update or revise any forward-looking statements, whether to reflect new information, future events, or otherwise, except as required by law.

## This news release is available at the www.1stCapital.bank internet site for no charge.

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## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)

| Financial Condition Data ${ }^{1}$ |  | June 30, $\underline{2018}$ |  | March 31, $\underline{2018}$ |  | ember 31, $\underline{2017}$ |  | June 30, $\underline{2017}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 5,078 | \$ | 11,772 | \$ | 7,727 | \$ | 16,824 |
| Funds held at the Federal Reserve Bank ${ }^{2}$ |  | 45,124 |  | 46,920 |  | 56,249 |  | 32,800 |
| Time deposits at other financial institutions |  | 996 |  | 996 |  | 1,743 |  | 747 |
| Available-for-sale securities, at fair value |  | 71,102 |  | 71,300 |  | 74,927 |  | 74,850 |
| Loans receivable held for sale: |  | 1,000 |  | 1,000 |  | - |  | - |
| Loans receivable held for investment: |  |  |  |  |  |  |  |  |
| Construction / land (including farmland) |  | 16,866 |  | 17,453 |  | 16,301 |  | 17,005 |
| Residential 1 to 4 units |  | 140,124 |  | 140,474 |  | 115,340 |  | 102,154 |
| Home equity lines of credit |  | 6,655 |  | 6,565 |  | 8,832 |  | 7,776 |
| Multifamily |  | 56,101 |  | 54,109 |  | 51,983 |  | 60,494 |
| Owner occupied commercial real estate |  | 64,048 |  | 64,009 |  | 67,326 |  | 67,169 |
| Investor commercial real estate |  | 128,289 |  | 117,896 |  | 105,196 |  | 102,854 |
| Commercial and industrial |  | 45,051 |  | 40,307 |  | 51,663 |  | 50,527 |
| Other loans |  | 16,956 |  | 11,685 |  | 11,292 |  | 10,848 |
| Total loans |  | 474,090 |  | 452,498 |  | 427,933 |  | 418,827 |
| Allowance for loan losses |  | $(6,423)$ |  | $(6,410)$ |  | $(6,378)$ |  | $(6,241)$ |
| Net loans |  | 467,667 |  | 446,088 |  | 421,555 |  | 412,586 |
| Premises and equipment, net |  | 2,239 |  | 2,315 |  | 2,308 |  | 2,343 |
| Bank owned life insurance |  | 7,759 |  | 7,706 |  | 7,654 |  | 7,543 |
| Investment in FHLB ${ }^{3}$ stock, at cost |  | 3,163 |  | 3,163 |  | 3,163 |  | 3,163 |
| Accrued interest receivable and other assets |  | 5,512 |  | 5,535 |  | 4,905 |  | 6,276 |
| Total assets | \$ | 609,640 | \$ | 596,795 | \$ | 580,231 | \$ | 557,132 |
| Liabilities and shareholders' equity |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |
| Noninterest bearing demand deposits | \$ | 247,247 | \$ | 236,358 | \$ | 261,705 | \$ | 233,488 |
| Interest bearing checking accounts |  | 31,693 |  | 39,606 |  | 35,082 |  | 30,175 |
| Money market deposits |  | 144,069 |  | 125,147 |  | 107,101 |  | 116,739 |
| Savings deposits |  | 117,155 |  | 128,659 |  | 110,058 |  | 111,150 |
| Time deposits |  | 12,717 |  | 12,295 |  | 12,130 |  | 13,212 |
| Total deposits |  | 552,881 |  | 542,065 |  | 526,076 |  | 504,764 |
| Accrued interest payable and other liabilities |  | 2,093 |  | 1,839 |  | 2,163 |  | 2,087 |
| Shareholders' equity |  | 54,666 |  | 52,891 |  | 51,992 |  | 50,281 |
| Total liabilities and shareholders' equity | \$ | 609,640 | \$ | 596,795 | \$ | 580,231 | \$ | 557,132 |
| Shares outstanding |  | 4,706,003 |  | 4,697,873 |  | 4,686,521 |  | 4,428,930 |
| Nominal and tangible book value per share |  | \$11.62 |  | \$11.26 |  | \$11.09 |  | \$11.35 |
| Ratio of net loans to total deposits |  | 84.59\% |  | 82.29\% |  | 80.13\% |  | 81.74\% |

[^0]
## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)



1ST CAPITAL BANK CONDENSED FINANCIAL DATA<br>(Unaudited)<br>(Dollars in thousands, except per share data)

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2018 |  | March 31,$\underline{2018}$ |  | December 31, 2017 |  | June 30, 2017 |  |
| Noninterest expenses |  |  |  |  |  |  |  |  |
| Salaries and benefits |  | 2,583 |  | 2,481 |  | 2,194 |  | 2,202 |
| Occupancy |  | 288 |  | 290 |  | 282 |  | 263 |
| Data and item processing |  | 197 |  | 196 |  | 183 |  | 158 |
| Professional services |  | 132 |  | 138 |  | 168 |  | 194 |
| Furniture and equipment |  | 123 |  | 126 |  | 120 |  | 126 |
| Provision for unfunded loan commitments |  | - |  | (6) |  | 17 |  | (4) |
| Other |  | 683 |  | 656 |  | 611 |  | 580 |
| Total noninterest expenses |  | 4,006 |  | 3,881 |  | 3,575 |  | 3,519 |
| Income before provision for income taxes |  | 2,091 |  | 1,688 |  | 1,791 |  | 1,358 |
| Provision for income taxes |  | 581 |  | 449 |  | 1,609 |  | 503 |
| Net income | \$ | 1,510 | \$ | 1,239 | \$ | 182 | \$ | 855 |
| Common Share Data ${ }^{1}$ |  |  |  |  |  |  |  |  |
| Earnings per common share |  |  |  |  |  |  |  |  |
| Basic |  | \$0.32 |  | \$0.26 |  | \$0.04 |  | \$0.19 |
| Diluted |  | \$0.31 |  | \$0.26 |  | \$0.04 |  | \$0.19 |
| Weighted average common shares outstanding |  |  |  |  |  |  |  |  |
| Basic |  | 4,699,379 |  | 4,691,138 |  | 4,680,948 |  | 4,412,158 |
| Diluted |  | 4,795,170 |  | 4,776,021 |  | 4,763,936 |  | 4,476,055 |

[^1]
## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)



## 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands, except per share data)

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2018 |  | June 30, 2017 |  |
| Noninterest expenses |  |  |  |  |
| Salaries and benefits |  | 5,064 |  | 4,393 |
| Occupancy |  | 578 |  | 492 |
| Data and item processing |  | 320 |  | 293 |
| Professional services |  | 270 |  | 318 |
| Furniture and equipment |  | 249 |  | 250 |
| Provision for unfunded loan commitments |  | (6) |  | 14 |
| Other |  | 1,413 |  | 1,167 |
| Total noninterest expenses |  | 7,888 |  | 6,927 |
| Income before provision for income taxes |  | 3,778 |  | 2,657 |
| Provision for income taxes |  | 1,029 |  | 1,015 |
| Net income | \$ | 2,749 | \$ | 1,642 |

## Common Share Data ${ }^{1}$

Earnings per common share
Basic \$0.59 \$0.37

Diluted
\$0.37
Weighted average common shares outstanding
Basic 4,695,281

4,384,780
Diluted 4,775,233 4,452,035

[^2]
# 1ST CAPITAL BANK CONDENSED FINANCIAL DATA <br> (Unaudited) <br> (Dollars in thousands) 


$1=$ All Selected Financial Ratios are annualized other than the Efficiency Ratio.
Selected Average Balances
Gross loans
Investment securities
Federal Home Loan Bank stock
Other interest earning assets
Total interest earning assets
Total assets

Interest bearing checking accounts
Money market deposits
Savings deposits
Time deposits
Total interest bearing deposits
Noninterest bearing demand deposits
Total deposits
Borrowings
Shareholders' equity

|  | $\begin{array}{r} \hline \text { June } 30, \\ 2018 \end{array}$ | $\begin{array}{r} \hline \text { March 31, } \\ \underline{2018} \end{array}$ |  | December 31, 2017 |  | $\begin{array}{r} \hline \text { June } 30, \\ 2017 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| \$ | 459,931 | \$ | 441,069 | \$ | 431,144 | \$ | 411,708 |
|  | 70,500 |  | 73,879 |  | 73,586 |  | 73,545 |
|  | 3,163 |  | 3,163 |  | 3,163 |  | 3,104 |
|  | 41,454 |  | 52,773 |  | 44,568 |  | 58,353 |
| \$ | 575,048 | \$ | 570,884 | \$ | 552,461 | \$ | 546,710 |
| \$ | 590,041 | \$ | 585,047 | \$ | 569,812 | \$ | 559,182 |
| \$ | 34,207 | \$ | 35,668 | \$ | 36,702 | \$ | 33,949 |
|  | 124,057 |  | 115,386 |  | 112,179 |  | 127,569 |
|  | 120,962 |  | 120,323 |  | 109,936 |  | 113,346 |
|  | 12,763 |  | 12,543 |  | 12,368 |  | 13,190 |
|  | 291,989 |  | 283,920 |  | 271,185 |  | 288,054 |
|  | 241,852 |  | 245,085 |  | 243,874 |  | 219,608 |
| \$ | 533,841 | \$ | 529,005 | \$ | 515,059 | \$ | 507,662 |
| \$ | - | \$ | 933 | \$ | 1 | \$ | 44 |
| \$ | 53,844 | \$ | 52,826 | \$ | 52,365 | \$ | 49,699 |

1ST CAPITAL BANK CONDENSED FINANCIAL DATA
(Unaudited)
(Dollars in thousands)

|  | Six Months Ended |  |
| :--- | ---: | ---: |
|  | June 30, | June 30, |
| Selected Financial Ratios | $\underline{2018}$ | $\underline{2017}$ |
| Return on average total assets | $0.94 \%$ | $0.60 \%$ |
| Return on average shareholders' equity | $10.39 \%$ | $6.76 \%$ |
| Net interest margin | $3.77 \%$ | $3.39 \%$ |
| Net interest income to average total assets | $3.68 \%$ | $3.32 \%$ |
| Efficiency ratio | $67.50 \%$ | $72.08 \%$ |

$1=$ All Selected Financial Ratios are annualized other than the Efficiency Ratio.

| Selected Average Balances | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \hline \text { June } 30, \\ \underline{2018} \\ \hline \end{array}$ |  | June 30, $\underline{2017}$ |  |
| Gross loans | \$ | 450,552 | \$ | 406,087 |
| Investment securities |  | 72,180 |  | 74,794 |
| Federal Home Loan Bank stock |  | 3,163 |  | 3,022 |
| Other interest earning assets |  | 47,082 |  | 57,868 |
| Total interest earning assets | \$ | 572,977 | \$ | 541,771 |
| Total assets | \$ | 587,558 | \$ | 553,027 |
| Interest bearing checking accounts | \$ | 34,934 | \$ | 34,086 |
| Money market deposits |  | 119,746 |  | 124,675 |
| Savings deposits |  | 120,644 |  | 111,037 |
| Time deposits |  | 12,654 |  | 13,144 |
| Total interest bearing deposits |  | 287,978 |  | 282,942 |
| Noninterest bearing demand deposits |  | 243,460 |  | 219,707 |
| Total deposits | \$ | 531,437 | \$ | 502,649 |
| Borrowings | \$ | 464 | \$ | 22 |
| Shareholders' equity | \$ | 53,337 | \$ | 48,983 |


[^0]:    $1=$ Loans receivable held for investment are presented according to definitions applicable to the regulatory Call Report.
    $2=$ Includes cash letters in the process of collection settled through the Federal Reserve Bank.
    3 = Federal Home Loan Bank

[^1]:    1 = Earnings per common share and weighted average common shares outstanding have been restated to reflect the effect of the $5 \%$ stock dividend declared November 22,2017 and paid December 15, 2017.

[^2]:    1 = Earnings per common share and weighted average common shares outstanding have been restated to reflect the effect of the $5 \%$ stock dividend declared November 22,2017 and paid December 15, 2017.

